| Code         | HSG   |
|--------------|---|
| Company name | Hoa Sen Group                                   |
| Date         | 10/12/2020                                      |
| Subject      | Revenue and profit in Quarter 4 of FY 2019-2020 |

## **Content:**

Hoa Sen Group announces the following issues:

1. Estimated its business performance in Quarter 4 of fiscal year 2019 – 2020 as follows:

| No. | Item                              | Quarter 4 of<br>fiscal year 2019-<br>2020 | Quarter 4 of<br>fiscal year 2018<br>– 2019 | Quarter 4 of<br>fiscal year 2019<br>– 2020 compared<br>to the same<br>period |
|-----|-----------------------------------|---|--|--|
| 1   | Net revenue<br>(VND billion)      | 8,349                                     | 6,350                                      | 131%   |
| 2   | Profit after tax<br>(VND billion) | 400                                       | 84   | 476%   |

## 2. Estimated its business performance of the fiscal year 2019 - 2020:

| No. | Item | Estimated         | Business    | Business | Business    | Business     |
|-----|------|-------------------|-------------|----------|-------------|--------------|
|     |      | business          | performance | plan of  | performance | performance  |
|     |      | performance of    | of fiscal   | fiscal   | of fiscal   | of fiscal    |
|     |      | fiscal year 2019- | year 2018-  | year     | year 2019 – | year 2019 –  |
|     |      | 2020              | 2019        | 2019-    | 2020        | 2020         |
|     |      |                   |             | 2020     | compared to | compared to  |
|     |      |                   |             |          | the same    | the business |
|     |      |                   |             |          | period      | plan of      |

|   |                  |        |        |        |       | fiscal year |
|---|------------------|--------|--------|--------|-------|-------------|
|   |                  |        |        |        |       | 2019-2020   |
| 1 | Net revenue      | 27,538 | 28,035 | 28,000 | 98.2% | 98.4%       |
|   | (VND billion)    |        |        |        |       |             |
| 2 | Profit after tax | 1,100  | 361    | 400    | 304%  | 275%        |
|   | (VND billion)    |        |        |        |       |             |